SAP Data Migration Made Easy

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10th November 2016
Please describe your role as it relates to SAP Data Migration at your company.

(Please select one)
- Program Manager
- Project Manager
- Analyst
- Business representative

POLL #1
$309 Billion
SAP Nation
Data Migration Cases
More than 80% of data migration projects run over time and/or over budget. Cost overruns average 30%. Time overruns average 41%.

Gartner

Bloor Research
Winshuttle Data Migration Projects

Quality

Avoid costly business interruptions

Speed

Don’t delay critical business activities

Flexibility

Make continuous improvements

Data Collection

Data Validation

Data Movement
Data Migration

GOOD Data Migration

BAD Data Migration
Data Migration

GOOD Data Migration

GAME OVER

BAD Data Migration
Typical Migration Process

Source Systems → Extract → Format Data → Load → Target System → Review → Check Data → Fix → Post Migration Maintenance

Information Technology (IT) → Business (Bus) → Bus / IT

Format Data
Check Data
Typical Migration Challenges

- Time
- Ownership
- Quality
- Accuracy
- BAU Ready
Pitney Bowes

- Migration Project
  - Integrate company acquisition
  - 420,000 parts in SAP
  - 10,000 new parts to be loaded in one weekend

  - Streamlined data load
  - Templates are used for business as usual updates

  - Freed up resources to be used toward more value-added tasks
What are the key drivers in your planned migration project?

- New SAP implementation
- S4 HANA implementation
- Legacy application migration
- Company acquisition or merger

**POLL #2**
Demonstration
Demo examples

- Excel -> SAP (Material and Customer create)
- Roundtrip (Material Master updates)
- Excel Workflow (GL Document creation)
End-User Experience: Demo - Excel <-> SAP
Winshuttle Migration Process

Source Systems

IT

Extract

Format Data

Business Project Representation (Bus)

Target System

Post Migration Maintenance

Load

Bus / IT

Extract

Load
Goal:
- Reduce annual opex by $1 billion & headcount by 5,500 by end of 2011
- Strategy hinged on moving to shared services model & creating a single global SAP system

Challenges:
- Data migration process very customised - involved a lot of people & steps
- Moved 18 countries onto SAP ERP, further 40 countries still to roll out
- Needed a faster way to migrate the data to meet corporate goal
• **Solution:**
  – Phase 1:
    • Delegation of data cleansing to local affiliates
    • Enabling centralised team to manage data mapping, transformations and loading
  – Phase 2:
    • Enable global data team to self-serve throughout data-loading process - using Winshuttle

• **Results:**
  – Dramatically reduced the time required to upload data to SAP
  – 80% improvement in productivity from automating SAP Processes
End-User Experience: Demo - Roundtrip
Winshuttle Migration Process

Source Systems ➔ Extract ➔ Format Data ➔ Load ➔ Target System ➔ Business Project Representation (Bus)

IT ➔ Post Migration Maintenance ➔ Bus / IT
Afton Chemical

- Migration Project
  - Acquisition with 4 sites globally
  - SAP implemented by Afton team
  - Master data load
  - Transactional data load
  - No additional SAP programs required
  - Far easier than using standard migration tools offered by SAP
  - Ability to load large quantities of data fast
  - Loading of Inventory, Open Orders etc. on Go live cutover weekend
## Flexible process flows

### MILL CREEK
#### JOURNAL ENTRY

| Item | GL Account | GL Account Description | Debit(S)/Credit(H) | Amount | Tax Code | Jurisdiction Code | Company Code | Cost Center | Item Text | WEBS Element | Profit Center |
|------|------------|-----------------------|--------------------|--------|----------|-------------------|---------------|-------------|------------|-------------|---------------|---------------|
| 1    | 0000476600 | Office supplies       | S                  | 750.00 | G        | 1000             | 1000          | 1000        |            | 1402        |               |
| 2    | 0000476600 | Office supplies       | H                  | 750.00 | G        | 1000             | 1000          | 1000        |            | 1200        |               |
| 3    | 0000476600 | Postage               | S                  | 500.00 | G        | 1000             | 1000          | 1000        | Posts      | 2000        |               |
| 4    | 0000476600 | Office supplies       | H                  | 500.00 | G        | 1000             | 1000          | 1000        |            | 2000        |               |
| 5    | 0000476600 | Salary - overtime     | S                  | 5000.00| G        | 1000             | 1000          | 1000        | Training   | 2000        |               |
| 6    | 0000476600 | Office supplies       | H                  | 5000.00| G        | 1000             | 1000          | 1000        |            | 2000        |               |

**Posting Result:** Document 10001407 was posted in company code 1000

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**Total Credits:** 55,750.00

**Total Debits:** 55,750.00

**Balance:** 0
End-User Experience: Demo - Excel Workflow
Winshuttle Migration Process

Source Systems

IT

Business Project Representation (Bus)

Extract

Format Data

Review

Check Data

Load

Target System

Post Migration Maintenance

Bus / IT
Winshuttle Platform - Key Benefits

Excel ↔ SAP  Business Led  User efficiency
Winshuttle Challenge Mitigation

- **Time**
- **Ownership**
- **Quality**
- **Accuracy**
- **BAU Ready**
Developer Experience
Winshuttle Script Development

Record / Select

Run

Map

Excel

SAP Studio
Developer Experience: Demo - Studio
Developer Experience - Key benefits

<table>
<thead>
<tr>
<th>Business Led</th>
<th>Agility &amp; Flexibility</th>
<th>Secure</th>
</tr>
</thead>
</table>

[Diagram showing cost and ROI relationship with SAP logo]
Which of these use case scenarios would benefit your company the most?

(Please select all that apply)

• Simple master data loading
• Simple transaction data loading
• Engaging a new audience in data migration
• An iterative approach to date migration

POLL #3
About Winshuttle

- Founded in 2003
- SAP & Microsoft Certified
- 99% Customer Satisfaction Score
- Award Winning
Our customers

Winshuttle has thousands of enterprise customers in more than 60 countries and in almost every industry.

Apparel & Footwear

![Nike](#)  ![Columbia Sportswear Company](#)  ![adidas](#)  ![Under Armour](#)  ![FOSSIL](#)

Food & Beverage

![ConAgra Foods](#)  ![HERSHEY](#)  ![Kellogg's](#)  ![Heineken](#)  ![DANNON](#)

Oil & Gas

![bp](#)  ![MAERSK OIL](#)  ![PetroChina](#)  ![Total](#)
Upcoming Events

- **Webinars:**
  - Fixed Assets 15th November
  - FICO for IT, 17th November
  - Improve your Material Change Requests with Winshuttle, 16th November - 10am

  For further information & to register: see [Winshuttle Webinars](#)

- **Tradeshows:**
  - UKI SUG Conference 20th - 22nd November, Birmingham ICC - Stand G3
    - Jonathan Heslop, Process Improvement Manager, Engie
    - How ENGIE UK Shared Service Centre has adopted Winshuttle to fundamentally improve the management of its employees’ data in SAP
    - David Price-Cooper, Operations & Maintenance Manager UK, E.On / Uniper
    - Find out how Uniper Improved data loading time from 6-8 weeks to minutes in SAP PM by using Winshuttle
Let’s continue the conversation...

winshuttle.com

Case Studies
Demos
White Papers

SAP Certified
Integration with SAP S/4HANA, on-premise edition

Contact us

Set up a 30 minute personalized demo

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Thank you
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